



KENCOLLINS
COACHING



YOUR BLUEPRINT TO SUCCESS STARTS HERE.

For nearly 40 years I've had my boots on the jobsite as a construction industry professional. Throughout that time, I've learned firsthand how the construction industry builds America's infrastructure through talented people working together.

At the foundation of my philosophy is a "people first" approach. By empowering key contributors, sharing life experiences and continuously learning while I teach, I develop connections across generations of talent, providing personalized, relevant guidance to forward-thinking organizations.

With diverse experience, creativity and trust, I immerse myself into companies at every level, working to identify the specific organizational needs and institute the strongest, sustainable solutions. I look forward to lacing up my boots to bring knowledge, instill best practices and inspire positive cultural improvement within your business.

**VIEW MY LIST OF CUSTOMIZABLE SERVICES
ON THE REVERSE SIDE.**



KEN COLLINS

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Our customizable list of services are designed to help construction businesses and individuals grow through comprehensive and customized leadership and human behavior coaching.



PEOPLE

ASSESSMENT(S) INSIGHT & TRAINING INVEST IN YOUR MOST APPRECIABLE ASSET.

- DISC Personality Insight Assessments: Adult / Leadership / Hiring Reports / Concise Interview
- JMT 360 Leadership Report
- Maxwell Method of Impact: Sales Impact Report / Communication Impact Report / Growth Impact Report / College & Career Insight Report

ONE-ON-ONE EXECUTIVE COACHING

Creating greater Self Awareness. Your agenda. Your ownership. Your Empowerment. Your Accountability Partner. Raising your organizational leadership lid.

ONE ON ONE HIGH POTENTIAL / EMERGING LEADER COACHING

Influencing upward mobility. Emphasis on Human Behavior as a Foundation for Leadership. It's less about generations and more about behavioral patterns.

HUMAN BEHAVIOR WORKSHOP

Have an Assessment. Now What? Leveraging Cultural Language for greater levels of influence.

- Know Yourself / Understand Others
- Value the Uniqueness of Others and Their communication, working, learning, styles. / Building Complimentary Teams
- Raising Organizational Effectiveness - Strategy / Alignment / Execution (Strategy / People / Operations)

LEADERSHIP DEVELOPMENT

- Up leveling your Leadership Capacity - the ability to influence is a journey. Provide a deeper understanding of the various leadership levels required to sustain your effectiveness.



STRATEGY

STRATEGIC BUSINESS GUIDANCE

- Strategic Planning – Focus on Tomorrow with Intentionality
- We Become How We Think – Strategic vs. Tactical
- Succession Planning – Nine Box Approach to People Development



ALIGNMENT

TEAM LEADERSHIP WORKSHOPS

- 360 Communication
- Transition from Management to Leadership - the mindset shift in performance from Me to We
- How to avoid Teamwork training – Early detection of dysfunctional teams to protect Trust.
- Knowledge Transfer – Turning Producers into Reproducers.
- Personal Ethics translates to your Business Core Values
- Creating an environment of Accountability to drive Action




EXECUTION

BUSINESS BUILDING THROUGH OPERATIONAL IMPROVEMENT

- Creating Operational Capacity and a Culture of Operational Discipline
- Systems / Processes evaluation to increase Efficiency and maximize Productivity ultimately Gross Margins
- Delivering an Exceptional Customer Experience

WHAT'S MY INVESTMENT?

Connect with me today to find out what customized solution works best for you.

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 kencollinscoaching.com/connect/